

## JOB DESCRIPTION

<b>Job Title:</b>	<b>Proposals Engineer</b>
<b>Reports to:</b>	<b>Managing Director</b>
<b>Location:</b>	<b>Cothill, Fintray, Dyce, Aberdeen AB21 0JD</b>

### General Outline of Job:

Hiretech offer fluid pumping, hydraulics and hose deployment equipment rental solutions to the energy industry. We wish to appoint a Proposals Engineer to join our growing team.

Solving customer fluid pumping enquires by offering technical and commercial solutions. An in depth understanding of fluid pumping and hydraulic equipment and their applications is essential. You will routinely perform hhp calculations and know your kilowatts from your horsepower and your bbls from your litres. 4 ½” plungers are common garden but 6” plungers are interesting. Is this you? You will prepare quotations with such detail it will form the basis for a mob list.

We offer an attractive remuneration package and a great working environment for the successful applicant.

Role is based in Fintray, Aberdeen.

### Key Responsibilities and Authority:

- Manage and interpret customer technical requirements.
- Liaise with engineering and rental department with regard to bespoke equipment enquiries when necessary.
- Manage and perform all Hiretech quotations and technical proposals.
- HSEQ – compliance with health, safety and environmental regulations.
- Develop strong working relations with customers.
- To be a positive ambassador for Hiretech Limited.

### Person Specification: Key Competencies, Skills, Experience and/or Training Requirements:

- Technical knowledge and experience in offshore fluid pumping applications.
- Ability to perform basic hydraulic horsepower calculations for positive displacement and centrifugal applications, working knowledge of material compatibility checks, pump curves, pumping applications. Experience of hose and iron pressure ratings, connections, compatibility, use etc. Understanding of basic P&Ids.
- Experience of construction of technical commercial proposals and tender documents.
- Knowledge and experience of contract reviews.
- Technical credibility and sound product knowledge.